

**MINER
MEANS
MORE**



**OPPORTUNITIES AND
ADVANCEMENT**

KELLY

Account Executive



I've spent the past three years as an Account Executive for MINER Corporation—and I've loved every minute of it.

MINER Corporation really believes in its mission of serving customers in every possible way, and that fits well with my ability to build strong relationships. My territory has expanded from the southern portion of Colorado to covering the whole state, which means discipline and planning are key.

Mondays are my planning days. We account managers meet on Mondays to report on how we met our goals the previous week and what we plan to

accomplish in the coming week. The goals are challenging but achievable, and I'm excited every day to get the job done for everyone in my territory.

Each morning, I wake up early to handle my emails, which tend to flood my inbox during the day and overnight. By 8 a.m., I'm out in the field finding new opportunities with my existing customers and finding solutions for potential customers.

that is so crucial to my overall well-being. MINER understands their employees are human and have needs outside of the office. I also appreciate the wealth of opportunities I have to further my career without leaving a great company. It's my personal goal to move up in the organization into management, and my vice president has provided me with the training and mentoring that will allow me to accomplish it.

“If you're looking for work that is challenging and rewarding, I can't recommend MINER enough.”

At the end of an invigorating day in the field, my evenings are spent sending quotes to new customers and evaluating the scope of what I've accomplished—and what I will have to do tomorrow.

I love my job because it allows me to set my own schedule and keep the work/life balance

If you're looking for work that is challenging and rewarding, I can't recommend MINER enough. You're stepping into a good company that will allow you to grow and thrive. I can't wait to see where my career here takes me next.

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