

## THE CHALLENGE



When Dorcól Distilling & Brewing Company transitioned from an on-site tasting business to a full-time distribution company, it needed to manage the 4-foot grading difference between its original building and its new warehouse service yard dock.



## THE SOLUTION



Dorcól engaged MINER to install a Kelley KDL Series Hydraulic Dock Lift, making it easier to deliver raw materials and distribute finished products from the new facility despite the change in grade.

## THE RESULTS



The Kelley lift eliminated the need for Dorcól to deliver and distribute products through the front doors, as well as expanded the dock's operational space to allow pallet jacks and forklifts to travel easily throughout the facility.

## MINER® PROVIDES A MUCH-NEEDED LIFT TO DORCÓL DISTILLING & BREWING COMPANY

When the San Antonio, Texas-based brewery needed to navigate a 4-foot discrepancy in grade between its front door and its new warehouse dock, MINER provided a solution to this challenge and more with a customized lift.

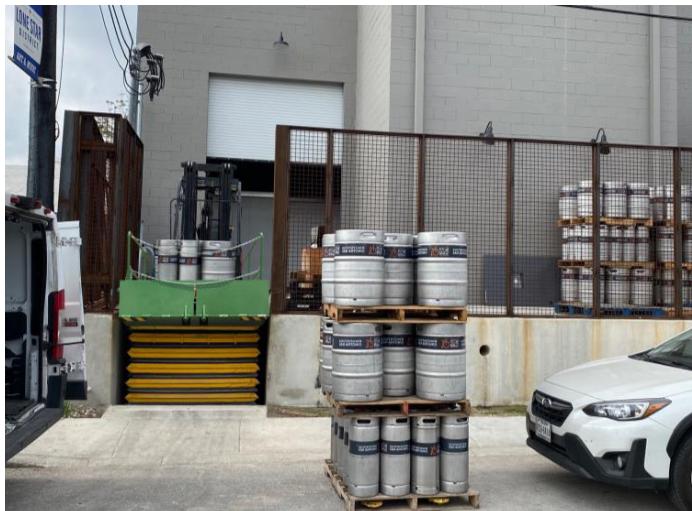
Prior to 2020, Dorcól Distilling & Brewing Company was thriving as a place to gather with friends, drink craft beers, eat food and root on the San Antonio Spurs. The COVID-19 pandemic brought the tasting business to a sudden end. But Dorcól's owners remained committed to its successful operation, pivoting to a new business model as a full-scale distribution company.

Making this transition required adding a new warehouse and dock to Dorcól's existing property. A problem arose with a difference of 4 feet in grading height between the property's southern and northern sections. To accommodate raw material delivery and distribution of finished products, Dorcól required a solution to efficiently move goods 48 inches between the street level and the dock door.

"Dorcól approached MINER for an effective solution because of our extensive experience," said Sam Beltran, a San Antonio-based account executive with MINER. "They needed an atypical hydraulic lift solution because a standard lift application wouldn't work."

## HOW MINER SOLVED THE PROBLEM

After close consultation with Dorcol, the MINER team installed a pit-mounted Kelley KDL Series Hydraulic Dock Lift, featuring a 6-by-10-foot deck. The equipment can lift payload weighing up to 12,000 pounds, making it the ideal solution to raise or lower products from one level to the other.



“Without the Kelley lift, Dorcol’s daily operations would be much more difficult because of the dock’s configuration and location,” Beltran said. “Now, when Dorcol’s team is offloading supplies at the dock, they can transfer deliveries to the Kelley lift using either a pallet jack or forklift, which can then be easily elevated 4 feet to the dock’s finished grade.”

Boyan Kalusevic, co-founder, distiller and proprietor of Dorcol, said the tight property footprint, which is constrained by a set of railroad tracks and a narrow street, required creativity to solve the challenge. Since he knew MINER’s reputation, he knew they could find the right solution, right now.

“In an ideal situation, we could have installed a ramp with a gradual slope, but we don’t have that luxury,” Kalusevic said. “MINER was quickly able to suggest a Kelley hydraulic lift that could accommodate 12,000 pounds, including a forklift, driver and load of grain. It was our best solution for going vertical to reach the dock door, and MINER’s consultation was vital to getting it done.”

**“MINER made an extra effort to fully understand what we needed to accomplish and offered the right solution at the right time. We enjoyed working with them.”**

**- Boyan Kalusevic**  
Co-founder, Distiller and Proprietor of Dorcol

With our national service program, breadth of equipment solutions and extensive network of industry experts and service professionals, MINER offers best-in-class dock and door solutions, delivered right every time.

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