

MINER MEANS MORE



PROFESSIONAL GROWTH AND LIFELONG LEARNING

SCOTT JENKINS

Vice President, End User Sales – South



My role at MINER Corporation is nurturing our sales team, and I relish the opportunity to pass on what I've learned in almost 30 years in sales.

As the Vice President of End User Sales – South, I coach and mentor 7 sales directors and 85 sales professionals across the country, but MINER has provided me the opportunity to do so much more. I'm fortunate to play a pivotal role in shaping and executing MINER's sales strategy. I oversee Sales Academy, a quarterly sales training program, and I've been instrumental in aligning regional efforts with MINER's corporate

goals and value proposition. I also started the [MINERcast podcast](#) featuring top sales performers, service professionals, company leadership, key vendors and partners.

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My job at MINER offers me the chance to make a real difference in the company, and I am grateful that I have the flexibility and autonomy to help develop the company's next generation of sales professionals. The company is committed to helping its people grow and learn throughout their careers, and it energizes me to think that I play a role in that growth.

The flexibility at MINER, particularly in comparison to other large organizations I've worked for, is great at bringing out the best in its employees. What's so impressive about MINER is that, if you're willing to work hard and put in the effort, you're able to see the immediate impact of what you do on how the company operates.

The structure at MINER—with minimal layers of management—gives people the opportunity to excel and expand their responsibilities based on their proven track record—and there are opportunities to make good money if you put your mind to it and do your job to the best of your ability. If you have an entrepreneurial spirit and are built to succeed, you'll have a great time working for MINER—I hope to see you here.

Visit minercorp.com/careers to learn more about career opportunities with MINER.



JOIN THE MINER TEAM!

At **MINER**® it is our daily mission to be North America's facility expert in commercial door repair and replacement, equipment installation, loading dock and door repair service, and commercial building asset management solutions. **"Done Right. Right Now."** is not just a motto for us, it's a guiding principle to ensure we provide our customers with the best service in the industry to help them reduce costs, improve uptime and create a safer and more sustainable environment.

We are continually investing in our people, our technology and our services in order to drive customer success. When you invest in us, we invest in you. Working with the industry leader gives you access to the best opportunities:

- ✓ An employer with proven financial stability and leadership
- ✓ Continued commitment to you and your safety
- ✓ Opportunities for training and career advancement

OUR BENEFITS

Meeting high standards comes with its rewards. Our employees receive comprehensive benefits that start from day one. They include incentive opportunities, medical coverage, 401(k) matching, purchasing programs, paid vacation, ample professional development and investment, useful technology tools and more. We give you everything you need to deliver for our customers.

OUR CULTURE

We put our customers at the center of everything we do. Our team members are passionate about the customer experience, so we continually strive to provide an environment that allows each person to be at their personal and professional best. We are committed to a shared set of Core Values that guide our culture and drive our commitment to our customers and to each other!

OUR VALUES

We live our values in everything we do. They're an essential part of what makes us who we are. Get to know us better by understanding our Core Values.

-  **Challenge the Status Quo**
-  **Coach and BE Coached**
-  **I'm on It—NOW!**
-  **Be a Student of the Game**
-  **Work Hard—Have Fun**

Whether you're a skilled technician who is ready to apply your expertise to a new challenge or looking to begin a fulfilling career with us, **we can't wait to meet you!**

Visit minercorp.com/careers to get started!